

ORT AMERICA, INC.
STATEMENT OF ACTIVITIES
For the Period Ended September 30, 2019

Particulars	Approved CY 19 Budget	SEPTEMBER		
		YTD Budget	Actual	YTD Budget vs Actual
Revenue, public support and others				
Contributions				
World ORT, Inc. Efforts	1,800,000	1,230,000	766,695	(463,305)
Grant income - JFNA	2,340,000	1,755,000	1,549,673	(205,327)
Funds raised	8,000,000	3,782,257	3,560,705	(221,552)
Legacies	2,500,000	1,513,000	2,625,737	1,112,737
Income from real estate partnerships	150,000	150,000	140,555	(9,445)
Investment income, net of fees	400,000	236,997	624,629	387,632
Insurance royalties	7,000	5,050	4,831	(219)
Miscellaneous	40,000	29,997	32,650	2,653
Total revenue, public support and others	\$ 15,237,000	8,702,301	9,305,474	603,173
Allocations and Expenses				
<i>Goal/Allocations</i>				
World ORT, Inc. Efforts	1,800,000	1,230,000	766,695	463,305
JFNA	2,340,000	1,755,000	1,549,673	205,327
World ORT	3,550,000	1,800,000	1,075,221	724,779
US Operations	472,500	250,000	188,033	61,967
Distribution of Special Purpose Funds	-	-	-	-
Total goal/allocations	8,162,500	5,035,000	3,579,622	1,455,378
<i>Expenses</i>				
Personnel Services				
Salaries	3,253,500	2,391,019	2,269,409	121,610
Taxes and benefits	819,900	603,621	573,211	30,410
Total personnel services	4,073,400	2,994,640	2,842,620	152,020
Other Than Personnel Services				
Regional Fund Development	847,300	669,780	625,548	44,232
Community Campaign	52,200	38,345	2,675	35,670
Major Gifts and Planned Giving	134,500	91,335	9,040	82,295
Marketing and Communications	307,600	261,853	192,632	69,221
Management and General	1,650,600	1,263,920	1,208,477	55,443
Total other than personnel services	2,992,200	2,325,233	2,038,371	286,862
Total expenses	7,065,600	5,319,873	4,880,992	438,881
Total allocations and expenses	15,228,100	10,354,873	8,460,614	1,894,259
Revenue is (short) / over	\$ 8,900	\$ (1,652,572.35)	\$ 844,859	\$ 2,497,431.83