

**ORT AMERICA, INC. - PYRAMID OF GIVING REPORT**  
**NEW GIFTS and PLEDGES RECEIVED IN CALENDAR YEAR 2019 versus 2018**  
**FOR THE EIGHT MONTH PERIOD ENDING AUGUST 31, 2019**

Category	Calendar 2019						Calendar 2018					
	01/01/2019 through 08/31/2019						01/01/2018 through 08/31/2018					
	#	% of Total	Cum %	Dollar Amount	% of Total	Cum %	#	% of Total	Cum %	Dollar Amount	% of Total	Cum %
\$100,000+	1	0.02%	0.02%	\$1,000,000	31.49%	31.49%	2	0.04%	0.04%	\$565,250	20.63%	20.63%
\$50,000-99,999	4	0.08%	0.09%	\$226,401	7.13%	38.62%	4	0.07%	0.11%	\$231,006	8.43%	29.06%
\$25,000-49,999	15	0.28%	0.38%	\$404,658	12.74%	51.37%	10	0.18%	0.28%	\$268,755	9.81%	38.87%
\$10,000-24,999	30	0.56%	0.94%	\$374,041	11.78%	63.15%	30	0.53%	0.81%	\$378,565	13.82%	52.69%
\$7,500-9,999	4	0.08%	1.01%	\$34,507	1.09%	64.23%	4	0.07%	0.88%	\$31,583	1.15%	53.84%
\$5,000-7,499	44	0.83%	1.84%	\$235,719	7.42%	71.66%	55	0.97%	1.85%	\$288,008	10.51%	64.36%
\$2,500-4,999	75	1.41%	3.25%	\$225,313	7.10%	78.75%	85	1.50%	3.35%	\$239,888	8.76%	73.11%
\$1,800-2,499	39	0.73%	3.98%	\$74,372	2.34%	81.09%	54	0.95%	4.30%	\$104,783	3.82%	76.94%
\$1,000-1,799	172	3.23%	7.21%	\$206,105	6.49%	87.58%	188	3.31%	7.61%	\$218,304	7.97%	84.91%
\$550-999	85	1.60%	8.80%	\$56,937	1.79%	89.38%	79	1.39%	9.00%	\$50,626	1.85%	86.75%
\$250-549	250	4.69%	13.49%	\$89,585	2.82%	92.20%	248	4.37%	13.37%	\$93,260	3.40%	90.16%
\$150-249	305	5.72%	19.22%	\$56,266	1.77%	93.97%	327	5.76%	19.13%	\$59,343	2.17%	92.32%
\$36-149	3,657	68.62%	87.84%	\$179,923	5.67%	99.64%	3,984	70.19%	89.32%	\$198,284	7.24%	99.56%
Less Than \$36	648	12.16%	100.00%	\$11,529	0.36%	100.00%	606	10.68%	100.00%	\$11,993	0.44%	100.00%
<b>Total</b>	<b>5,329</b>	<b>100%</b>		<b>\$3,175,357</b>	<b>100%</b>		<b>5,676</b>	<b>100%</b>		<b>\$2,739,651</b>	<b>100%</b>	

**Notes:**

Income totals are calculated based on new gifts and pledges received.

These include new gifts and pledges received in the form of individual contributions, family foundations, independent foundations, corporate grants, life memberships, irrevocable planned gifts, event supporters and corporate matching gifts. (Corporate matching money is added to the individual's gift for determining the contribution category).

Excluded are payments on prior year pledges and planned giving (legacy/gift annuity) income.

**The financials represented in this report are unaudited. As a result, they are subject to change.**